### PERFORMANCE AGREEMENT

### MADE AND ENTERED INTO BY AND BETWEEN: KOPANONG LOCAL MUNICIPALITY

ME LY MOLETSANE

(MUNICIPAL MANAGER)

AND

ME. CECILIA KEDISALETSE PITSO

(DIRECTOR: CORPORATE SERVICES)

For

FINANCIAL YEAR: 1 JULY 2013 - 30 JUNE 2014

### PERFORMANCE AGREEMENT

### ENTERED INTO AND BETWEEN:

The Kopanong Local Municipality herein represented by Me. Lebohang Yvonne Moletsane in her capacity as the Municipal Manager hereinafter referred to as the Employer or Reporting Officer and Me.Cecilia Kedisaletse Pitso in her capacity as the Director: Corporate Services Employee of Kopanong Local Municipality

### WHEREBY IT IS AGREED AS FOLLOWS:

### 1. INTRODUCTION

- 1.1 The Employer has entered into a contract of employment with the Employee in terms of section 57(1) (a) of the Local Government: Municipal Systems Acts 32 of 2000 ("the System Act"). The Employer and the Employee are hereinafter referred to as "the Parties".
- 1.2 Section 57(1) (b) of the Systems Act, read with the Contract of Employment concluded between the parties to conclude an annual performance Agreement.
- 1.3 The parties wish to ensure that they are clear about the goals to be achieved, and secure the commitment of the Employee to a set of outcomes that will secure local government policy goals.
- 1.4 The parties wish to ensure that there is compliance with Sections 57(4A), 57(4B) and 57(5) of the Systems Act.

### 2. PURPOSE OF THIS AGREEMENT

The Purpose of this Agreement is to -

- 2.1 Comply with the provisions of Section 57(1)(b),4(A),(4B) and (5)of the Systems Acts as well as the Contract of Employment entered into between the parties;
- 2.2 Specify objectives and targets established for the Employee and to communicate to the Employee the Employee's expectations of the Employee's performance expectations and accountabilities;
- 2.3 Specify accountabilities as set out in the Performance Plan (Annexure A);

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- 2.5 Use the Performance Agreement and Performance Plan as the basis for assessing the suitability of the Employee for permanent employment and /or to assess whether the Employee has met the performance expectations applicable to his/her job;
- 2.6 Appropriately reward the Employee in accordance with the Employer's performance management policy in the event of outstanding performance; and
- 2.7 Give effect to the Employer's commitment to a performance-orientated relationship with the Employee in attaining equitable and improved service delivery.

### 3. COMMENCEMENT AND DURATION

- 3.1 This Agreement will commence on the **01 July 2013** and will remain in force until **30 June 2014** where after a new Performance Agreement, Performance Plan and Personal Development Plan shall be concluded between the parties for the next financial year or any portion thereof.
- 3.2 The parties will review the provisions of this Agreement during June each year. The parties will conclude a new Performance Agreement and Performance Plan that replaces this Agreement at least once a year by not later than the beginning of each successive financial year.
- 3.3 This Agreement will terminate on the termination of the Employee's contract of employment for any reason.
- 3.4 The content of this Agreement may be revised at anytime during the abovementioned period to determine the applicability of the matters agreed upon.
- 3.5 If at any time during the validity of this Agreement the work environment alters (whether as a result of government or council decisions or otherwise) to the extent that the contents of this Agreement are no longer appropriate, the contents shall immediately be revised.

### 4. Performance Objectives

- 4.1 The Performance Plan (Annexure A) sets out-
  - 4.1.1 The performance objectives and targets that must be met by the Employee; and
  - 4.1.2 The time frames within which those performance objectives and targets must be met.

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- 4.2 The performance objectives and targets reflected in Annexure A are set by the Employer in consultation with the Employee and based on the Integrated Development Plan and the Budget of the Employer, and shall include key objectives; key performance indicators; target dates and weighting
- 4.3 The key objectives describe the main tasks that need to be done. The key performance indicators provide the details of the evidence that must be provided to show that a key objective has been achieved. The target dates describe the timeframe in which the work must be achieved. The weightings show the relative importance of the key objectives to each other.
- 4.4 The Employee's performance will, in addition, be measured in Terms of contributions to the goals and strategies set out in the Employer's Integrated Development Plan.

### 5 PERFORMANCE MANAGEMENT SYSTEM

- 5.1 The Employee agrees to participate in the Performance Management System that the Employer adopts or introduces for the Employer, management, and municipal staff of the Employer.
- 5.2 The Employee accepts that the purpose of the Performance Management System will be to provide a comprehensive system with specific performance standards to assist the Employer, management, and municipal staff to perform to the standards required.
- 5.3 The Employer will consult the Employee about the specific performance standard that will be included in the Performance Management System as applicable to the Employee.
- The Employee agrees to participate in the Performance Management and Development System that the Employer adopts.
- 6.1 The Employee undertakes to actively focus towards the promotion and implementation of KPA's (including special projects relevant to the employee's responsibilities) within the local government framework.
- 6.2 The criteria upon which the performance of the Employee shall be assessed shall consist of two components, both of which shall be contained in the Performance Agreement.
  - 6.2.1 The Employee must be assessed against both components, with a weighting of 80:20 allocated to the Key Performance Areas (KPA's) and the Core Managerial Competencies (CMC's) respectively.

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- 6.2.2 Each area of assessment will be weighted and will contribute a specific part to the total score.
- 6.2.3 KPA's covering the main areas of work will account for 80% and CMC's will account 20% of the final assessment.
- 6.3 The Employee's assessment will be based on his/her performance in terms of the outputs / outcomes (performance indicators) identified as per attached Performance Plan (Annexure A), which are linked to the KPA's, and will constitute 80% of the overall assessment result as per the weightings agreed to between the Employer and Employee.

Basic Service Delivery  WEREHTING
Municipal Institute Development and Transformation
Local Economic Development (LED)
Municipal Financial Viability and Management
Good Governance and Public Participation
Community & Social Development Services
Total (100%)

6.4 The CMCs will make the other 20% of the Employee's assessment score. CMC's that are deemed to be most critical for the Employee's specific job should be selected from the list below as agreed to between the Employer and Employee:

	LAND CORE COMPANION REQUIREMENTS ROK	EMPLOYEES	
	CORE MANAGEMENT CRITERIA (EMC)		WEIGHT %
1.	Strategic Capability & Leadership		
2.	Programme & Project Management		
.7.	Financhil Maurgemein (Compolsory)		
4.	Change Management		
5.	Knowledge Management	# A	
6.	Service Delivery Innovation		
7,	Problem Solving & Analysis		
<i>S</i> .	People Management & Empowerment (Compulsory)		
9.	Client Orientation & Customer Focus (Compulsory)		
10.	Communication		

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11. Honesty & Integrity		
TOTAL		12 160%
		WEIGHT
CORE-OCCUPATIONAL COMPETENCY/(GOC)		9/
1. Competence in Self Management		
2. Interpretation of and implementation within the legislation and national		
policy framework		
3. Knowledge of developmental local government		
4. Knowledge of Performance Management & Reporting		
5. Knowledge of global & South African specific political, social and economic		
contexts		
6. Competency on policy conceptualisation, analysis and implementation	100	
7. Knowledge of more than one functional municipal fields/discipline		
8. Skills in mediation		
9. Skills in governance		
and the government		
10. Competence as required by other national line sector departments		
11. Exceptional and dynamic creativity to improve the functioning of the		
municipality		
		100%

### 7. EVALUATING PERFORMANCE

- 7.1 The Performance Plan (Annexure A) to this Agreement sets out-
  - 7.1.1 The standards and procedures for evaluating Employee's performance; and
  - 7.1.2 The intervals for the evaluation of the Employee's performance.
- 7.2 Despite the establishment of intervals for evaluation, the Employee may in addition review the Employee's performance at any stage while the contract of employment remains in force.
- 7.3 Personal growth and development needs identified during any performance review discussion must be documented in a Personal Development Plan as well as the actions agreed to and implementation must take place within set time frames.
- 7.4 The Employee's performance will be measured in terms of contributions to the goals and strategies set out in the Employer's IDP.

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### 7.5 The annual performance appraisal will involve:

- 7.5.1 Assessment of the achievement of results as outlined in the performance plan:
  - (a) Each KPA should be assessed according to the extent to which the specified standards or performance indicators have been met and with due regard to ad hoc tasks that had to be performed under the KPA.
  - (b) An indicative rating on the five-point scale should be provided for each KPA.
  - (c) The applicable assessment rating calculator (refer to Paragraph 6.5.3 below) must then be used to add the scores and calculate a final KPA score.

### 7.5.2 Assessment of the CMC's

- (a) Each CMC should be assessed according to the extent to which the specified standards have been met.
- (b) An indicative rating on the five-point scale should be provided for each CMC.
- (c) The applicable assessment rating calculator (refer to Paragraph 6.5.1) must—then be used to add the scores and calculate a final CMC score.

### 7.5.3 Overall Rating

An overall rating is calculated by using the applicable assessment-rating calculator. Such overall rating represents the outcomes of the performance appraisal.

7.6 The assessment of the performance of the Employee will be based on the following rating scale for KPA's, CMC's and COC's:

	TERMINOLOGY	DESCRIPTION - 3 - 3 - 3 - 3 - 3	
5	Outstanding Performance	Performance far exceeds the standard expected of an	
		employee at this level. The appraisal indicate that the	
		Employee has achieved above fully effective results	
		against all performance criteria and indicators as specified	
		in the Performance Agreement and Performance Plan and	1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
		maintained this in all areas of responsibility throughout	
		the year.	
4	Performance significantly	Performance is significantly higher than the standard	
	above expectations	expected in the job. The appraisal indicates that the	
		Employee has achieved above fully effective results	
		against more than half of the performance criteria and	
		indicators and fully achieved all others throughout the	
		year.	
3	Fully effective	Performance fully meets the standards expected in all	

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	TERVINOLOGY	DESCRIPTION +	RATING
		areas of the job. The appraisal indicates that the	
		Employee has fully achieved effective results against all	
		significant performance criteria and indicators as specified	
		in the Performance Agreement and Performance Plan.	
2	Not fully effective	Performance is below the standard required for the job in	
		key areas. Performance meets some of the standards	
		expected for the job. The review / assessment indicate	
		that the employee has achieved below fully effective	
		results against more than half the key performance criteria	
		and indicators as specified in the Performance Agreement	
		and Performance Plan.	
1	Unacceptable Performance	Performance does not meet the standard expected for the	
		job. The review / assessment indicates that the employee	
		has achieved below fully effective results against almost all	
		of the performance criteria and indicators as specified in	
		the Performance Agreement and Performance Plan .The	
		employee has failed to demonstrate the commitment or	
		ability to bring performance up to the level expected in	
		the job despite management efforts to encourage	
		improvement.	

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- 7.7 For purpose of evaluating the performance of the Employee, an evaluation panel constituted by the following persons will be established-
  - 7.7.1 Executive Mayor / Mayor;
  - 7.7.2 Chairperson of the Audit Committee;
  - 7.7.3 Ward Committee Member (on a rotational basis), where applicable;
  - 7.7.4 Member of the Mayoral Committee; and
  - 7.7.5 Mayor and/ or Municipal Manager from another Municipality.

### 8. SCHEDULE FOR PERFORMANCE REVIEWS

8.1 The performance of each Employee in relation to his/her performance agreement shall be reviewed on the following dates with the understanding that reviews in the first and third quarter may be verbal if performance is satisfactory:

First quarter

: July – September (vear)

Second quarter

: October – December (vear)

Third quarter

: January – March (year)

Fourth quarter

: April – June (year)

- 8.2 The Employer shall keep a record of the mid-year review and annual assessment meetings.
- 8.3 Performance feedback shall be based on the Employer's assessment of the Employee's performance.
- 8.4 The Employer will be entitled to review and make reasonable changes to the provisions of Annexure 'A' from time to time for operational reasons. The Employee will be fully consulted before any such change is made.
- 8.5 The Employer may amend the provisions of Annexure A whenever the Performance Management System is adopted, implemented, and /or amended as the case may be. In that case the Employee will be fully consulted before any such change is made.

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### 9. DEVELOPMENTAL REQUIREMENTS

The Personal Development Plan (PDP) for addressing development gaps is attached as Annexure A.

### 10. OBLIGATIONS OF THE EMPLOYER

- 10.1 The Employer shall:
  - 10.1.1 Create an enabling environment to facilitate effective performance by the Employee;
  - 10.1.2 Provide access to skills development and capacity building opportunities;
  - 10.1.3 Work collaboratively with the Employee to solve problems and generate solutions to common problems that may impact on the performance of the Employee;
  - On the request of the Employee delegates such powers reasonably required by the Employee to enable him/ her to meet the performance objectives and targets established in term of this Agreement; and
  - 10.1.5 Make available to the Employee such resources as the Employee may reasonably require from time to time to assist him/her to meet the performance objectives and targets established in terms of this Agreement.

### 11. CONSULTATION

- 11.1 The Employer agrees to consult the Employee timeously where the exercising of the powers will have amongst others-
  - 11.1.1 A direct effect on the performance of any of the Employee's functions;
  - 11.1.2 Commit the Employee to implement or to give effect to a decision made by the Employer; and
  - 11.1.4 A substantial financial effect on the Employer.
- 11.2 The employer agrees to inform the Employee of the outcome of any decisions taken pursuant to the exercise of powers contemplated in 11.1 as soon as is practicable to enable the Employee to take any necessary action without delay.

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### 12 MANAGEMENT OF EVALUATION OUTCOMES

- 12.1 The evaluation of the Employee's performance will form the basis for rewarding outstanding performance or correcting unacceptable performance.
- 12.2 A performance bonus of 5% to 14% of inclusive annual remuneration package may be paid to the Employee in recognition of outstanding performance.
- 12.3 The Employee will be eligible for progression to the next higher remuneration package, within the relevant remuneration band, after completion of at least twelve months (12) service at current remuneration package 30 June (end of financial year) subject to a fully effective assessment.
- 12.4 In the case of unacceptable performance, the Employer shall-
- 12.4.1 Provide systematic remedial of development support to assist the Employee to improve his or her performance; and
- 12.4.2 After appropriate performance and counselling and having provided the necessary guidance and/ or support as well as reasonable time for improvement in performance, the Employer may consider steps to terminate the contract of employment of the Employee on grounds of unfitness or incapacity to carry out his or her duties.

### 13 DISPUTE RESOLUTION

- 13.1 Any disputes about the nature of the Employee's performance agreement, whether it relates to key responsibilities, priorities, methods of assessment and/ or any other matter provided for, shall be mediated by
  - 13.1.1 The MEC for Local Government and the Province within thirty (30) days of receipt of a formal dispute from the Employee; or
  - 13.1.2 Any other person appointed by the MEC.
  - 13.1.3 In the event that the mediation process contemplated above fails, clause 19.3 of the Contract of Employment shall apply.

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### 14. GENERAL

- 14.1 The contents of this agreement and the outcome of any review conducted in terms of Annexure A may be available to the public by the Employer.
- Nothing in this agreement diminishes the obligations, duties, or accountabilities of the Employee in terms of his/ her contract of employment, or the effects of existing or new regulations, circulars, policies, directives, or other instruments.

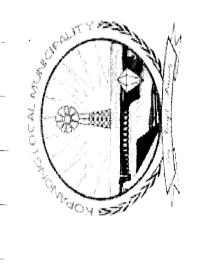
AS WITNESSES:

**EMPLOYEE** 

AS WITNESSES:

1. Prishilocone

EMPLOYER



## PERFORMANCE PLAN

MADE AND ENTERED INTO BY AND BETWEEN

KOPANONG LOCAL MUNICIPALITY AS REPRESENTED BY THE

MUNICIPAL MANAGER

LEBOHANG YVONNE MOLETSANE

AND

CECILIA KEDISALETSE PITSO

THE CORPORATE DIRECTOR OF KOPANONG LOCAL MUNICIPALITY FOR FINANCIAL YEAR 2013/2014

### Purpose

The performance plan defines the Council's expectations of the Director: Corporate Services performance agreement to which this document is attached and Section 57 (5) of the Municipal Systems Act, which provides that performance objectives and targets must be based on the key performance indicators as set in the Municipality's Integrated Development Plan (IDP) and as reviewed annually.

### Key responsibilities તં

The following objects of local government will inform Director Corporate Service's performance against set performance indicators:

- Provide democratic and accountable government for local communities.
- Ensure the provision of services to communities in a sustainable manner.
- Promote social and economic development.
- Promote a safe and healthy environment.
- Encourage the involvement of communities and community organisations in the matters of local government.

### Key Performance Areas ς.

The following Key Performance Areas (KPAs) as outlined in the Local Government: Municipal Planning and Performance Management Regulations (2001) inform the strategic objectives listed in the table below:

- Municipal Transformation and Organisational Development.
- Basic Service Delivery
- Local Economic Development (LED).
- Municipal Financial Viability and Management.
- Good Governance and Public Participation. 3.1 3.2 3.3 3.4 3.5

KEY PERFORMANCE AREA: MUNICIPAL TRANSFORMATION AND ORGANISATION DEVELOPMENT

	labour legislation		
6	Newly appointed employees receive   Copies of appointment letters	Copies of appointment letters	On-going
	written particulars of their	*	0
	appointment (complying with s 29		
	of the Basic Conditions of Employment		
	Act 1997 (Act No 75 of 1997) not		
	later than the day they start working		un Sele
10	10 Council and committee resolutions	Submission of Resolution	Ouarterly
	relating to the Department are	register to relevant denartment	
	executed within 10 working days of		
	the closing of the relevant meeting		
Weight	ght 50	Total score achieved for KPA	d for KPA
		A COMPANY OF THE PARTY OF THE P	A TOL TALLI

# KEY PERFORMANCE AREA: FINANCIAL VIABILITY AND MANAGEMENT

°Z	Key performance indicator	Evidence of performance/	Target	Rating
	(Objective/planned result)	achievement	(date)	(1 - 5)
<del></del>	Suppliers engaged by the Department   Set input, output and outcome	nt   Set input, output and outcome	On going	
	meet performance standards in terms	s   indicators for each service provider		
	of quality budget and timelines	appointed for the Department		
C1	Internal and external queries relating	Written response to audit queries are	On-going	
	to the Department is dealt with	supplied within 3 working days of	) : : :v:	
	expeditiously	receipt		
ω	No irregular unauthorized or fruitless	s No expenses incurred by or/ on	Monthly	
	and wasteful expenditure is	behalf of the Department are allowed		
	committed made or incurred	for being irregular unauthorized or		
		fruitless and wasteful		
Weight	zht 10	Total score achieved for KPA	V	

# KEY PERFORMANCE AREA: GOOD GOVERNANCE AND PUBLIC PARTICIPATION

No	Key performance indicator	Evidence of performance/	Target	Rating
	(Objective/planned result)	achievement	(date)	(1-5)
<del></del>	Draft minutes of council and	Minutes of meetings	On-going	
	committee meetings are submitted		;	
	to the Municipal Manager within 3			
	working days of a meeting closing			
7	Complete documentation for	Register containing evidence of	On-going	
	council and committee meetings	deliveries		
	distributed at least 48 hours before	\$.		
•	the commencement of the meeting			
	to which they relate			
Weight	ght 20	Total score achieved for KPA	KPA	

# CORE COMPETENCY REQUIREMENTS

Rating $(1-5)$					Rating (1 – 5)
Description/definition	Compiles and manages budgets, controls cash flow, institutes risk management and administers supply chain management processes in accordance with legal prescripts and generally recognised accounting practices	Manages and encourages people, optimizes their outputs and effectively manages relationships Willing and able to deliver services effectively and efficiently in order to put the spirit of customer service (batho pele) into practice	Provides a vision, sets the direction for the administration and inspires others to deliver on the Municipality's mandate Systematically identifies analyses and resolves existing and anticipated problems in order to reach optimum solutions	Keeps subordinates and superiors and external stakeholders informed of all matters relevant to them, informs them of the reasons for decisions and sets the example by "walking the talk".  Displays and builds the highest standards of ethical and moral conduct	Total score achieved for managerial competencies  Description/definition
Weight	10	20 15	10 10	ın m	
Core managerial competency	Financial management	People management and empowerment Client orientation and customer focus	Strategic capability and leadership Problem solving and analysis	Communication Honesty and integrity	Lweighting   Core occupational competency
°Z	-	0 0	4 0	9	r o Z

	:	Τ		
· · ·				
Knowledge of the legislation and policies applicable to local government and the position and the ability to apply such legislation and policies to the work situation.	The ability to draft and implement a policy due to the arriving at a concept or a generalization as a result of seeing things, experiencing things, being informed of something as well as the ability to analyse, comprehend and implement a policy drafted by somebody else.	The ability to assist two (or more) disputants in reaching an agreement	Consistent application of the principles of good governance (including honesty, integrity, openness, transparency, performance orientation, accountability, mutual respect and commitment to the Municipality) in management practice, policies, processes and decision-making.	20 Total score achieved for occupational competencies
5	7	5	ru	20
Interpretation of and implementation of legislation	Competence in policy conceptualization, analysis and implementation	Skills in mediation/conflict resolution	Skills in governance	Total weighting
$\infty$	6	10	<del></del>	Tor

PERIOD 2013 TO 2014	Signed by: The Municipal Manager on behalf of the Council  Name:  Date: $\frac{\partial Z}{\partial C} = \frac{\partial S}{\partial C}$	
AGREEMENT ON PERFORMANCE PLAN FOR THE PERIOD 2013 TO 2014	Signed and accepted by: Director Corporate Services  Name: ECLA EDISALETSA (1750)  Date: 28 CL 313	